SEC Form 3

FORM 3

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

OMB APPROVAL
OMB Number: 3235-0104

Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* MOORES JOHN J	2. Date of Event Requiring Statement (Month/Day/Year) 06/28/2012		3. Issuer Name and Ticker or Trading Symbol <u>ServiceNow, Inc.</u> [NOW]					
(Last) (First) (Middle) 111 CONGRESS AVENUE, SUITE 2600			4. Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director X 10% Owner		(Mo	5. If Amendment, Date of Original Filed (Month/Day/Year)		
		Officer (give title	cer (give title Other (specify			6. Individual or Joint/Group Filing (Check Applicable Line)		
(Street)			below)	below)	_ · · ·	,	y One Reporting Person	
AUSTIN TX 78701						Form filed b Reporting F	by More than One Person	
(City) (State) (Zip)								
Table I - Non-Derivative Securities Beneficially Owned								
1. Title of Security (Instr. 4)			2. Amount of Securities Beneficially Owned (Instr. 4)	3. Ownersl Form: Dire or Indirect (Instr. 5)	cṫ (D) (Instr	4. Nature of Indirect Beneficial Ownership (Instr. 5)		
Common Stock			24,068	I	See 1	See footnote ⁽⁴⁾⁽⁵⁾⁽¹²⁾		
Common Stock			8,434	I	See 1	footnote ⁽⁶⁾⁽⁷⁾⁽¹²⁾		
Common Stock			150	I	See footnote ⁽⁸⁾⁽¹			
Common Stock			7,846	I	See	footnote ⁽⁹⁾⁽¹⁰⁾⁽¹²⁾		
Common Stock			3,819	Ι	See	footnote ⁽¹¹⁾⁽¹²⁾		
Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)								
1. Title of Derivative Security (Instr. 4)	2. Date Exercisable and Expiration Date (Month/Day/Year)		3. Title and Amount of Securiti Underlying Derivative Security		4. Conversion or Exercise Price of	5. Ownership Form: Direct (D)	6. Nature of Indirect Beneficial Ownership (Instr. 5)	
	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Derivative Security	or Indirect (I) (Instr. 5)		
Series A Convertible Preferred Stock	(1)	(1)	Common Stock	10,000,000	(1)	I	See footnote ⁽⁴⁾⁽⁵⁾⁽¹²⁾	
Series A Convertible Preferred Stock	(1)	(1)	Common Stock	3,503,760	(1)	I	See footnote ⁽⁶⁾⁽⁷⁾⁽¹²⁾	
Series A Convertible Preferred Stock	(1)	(1)	Common Stock	62,400	(1)	I	See footnote ⁽⁸⁾⁽¹²⁾	
Series A Convertible Preferred Stock	(1)	(1)	Common Stock	3,260,000	(1)	I	See footnote ⁽⁹⁾⁽¹⁰⁾⁽¹²⁾	
Series A Convertible Preferred Stock	(1)	(1)	Common Stock	1,586,920	(1)	I	See footnote ⁽¹¹⁾⁽¹²⁾	
Series B Convertible Preferred Stock	(2)	(2)	Common Stock	15,954,544	(2)	I	See footnote ⁽⁴⁾⁽⁵⁾⁽¹²⁾	
Series B Convertible Preferred Stock	(2)	(2)	Common Stock	5,590,088	(2)	I	See footnote ⁽⁶⁾⁽⁷⁾⁽¹²⁾	
Series B Convertible Preferred Stock	(2)	(2)	Common Stock	99,560	(2)	I	See footnote ⁽⁸⁾⁽¹²⁾	
Series B Convertible Preferred Stock	(2)	(2)	Common Stock	5,201,184	(2)	I	See footnote ⁽⁹⁾⁽¹⁰⁾⁽¹²⁾	
Series B Convertible Preferred Stock	(2)	(2)	Common Stock	2,531,856	(2)	I	See footnote ⁽¹¹⁾⁽¹²⁾	
Series C Convertible Preferred Stock	(3)	(3)	Common Stock	3,934,424	(3)	I	See footnote ⁽⁴⁾⁽⁵⁾⁽¹²⁾	
Series C Convertible Preferred Stock	(3)	(3)	Common Stock	1,378,528	(3)	I	See footnote ⁽⁶⁾⁽⁷⁾⁽¹²⁾	
Series C Convertible Preferred Stock	(3)	(3)	Common Stock	24,552	(3)	I	See footnote ⁽⁸⁾⁽¹²⁾	
Series C Convertible Preferred Stock	(3)	(3)	Common Stock	1,282,624	(3)	I	See footnote ⁽⁹⁾⁽¹⁰⁾⁽¹²⁾	
Series C Convertible Preferred Stock	(3)	(3)	Common Stock	149,664	(3)	I	See footnote ⁽¹¹⁾⁽¹²⁾	

Explanation of Responses:

1. These securities are shares of Series A Convertible Preferred Stock (the "Series A Shares") of the Issuer, and are convertible at any time into shares of the Issuer's Common Stock at the holder's election. The Series A Shares do not have an expiration date. Upon a Qualified IPO (as defined in Article Fourth, Section B.4(k)(i) of the Issuer's Restated Certificate of Incorporation, as the same may be amended from time to time), each Series A Share will convert into eight shares of Common Stock as shown in column 3.

2. These securities are shares of Series B Convertible Preferred Stock (the "Series B Shares") of the Issuer, and are convertible at any time into shares of the Issuer's Common Stock at the holder's election. The Series B Shares do not have an expiration date. Upon a Qualified IPO (as defined in Article Fourth, Section B.4(k)(i) of the Issuer's Restated Certificate of Incorporation, as the same may be amended from time to time), each Series B Shares will convert into eight shares of Common Stock as shown in column 3.

3. These securities are shares of Series C Convertible Preferred Stock (the "Series C Shares") of the Issuer, and are convertible at any time into shares of the Issuer's Common Stock at the holder's election. The Series C Shares do not have an expiration date. Upon a Qualified IPO (as defined in Article Fourth, Section B.4(k)(i) of the Issuer's Restated Certificate of Incorporation, as the same may be amended from time to time), each Series C Shares will convert into eight shares of Common Stock as shown in column 3.

4. As of the date hereof, JMI Equity Fund V, L.P. ("Fund V") owns 22,750 shares of Common Stock, 1,181,565 Series A Shares, 1,885,133 Series B Shares and 464,878 Series C Shares and JMI Equity Fund V

(AI), L.P. ("Fund V (AI)" and together with Fund V, collectively the "Equity V Funds") owns 1,318 shares of Common Stock, 68,435 Series A Shares, 109,185 Series B Shares and 26,925 Series C Shares. Mr. Moores is a limited partner in Fund V and a co-trustee and settlor of various family trusts that involve certain immediate family members (collectively, the "Trusts"), (Continued in footnote 5)

5. (Continued from footnote 4) each a limited partner of Fund V (AI). Mr. Moores disclaims Section 16 beneficial ownership of the shares of Common Stock, Series A Shares, Series B Shares and Series C Shares held by the Equity V Funds (collectively, the "Equity V Fund Shares") and this report shall not be deemed an admission that such reporting person is the beneficial owner of such Equity V Fund Shares, except to the extent of his pecuniary interest, if any, in the Equity V Fund Shares by virtue of his limited partnership interest in Fund V and his position as a co-trustee of the Trusts. Investment decisions by each of the Trusts are made by a majority vote of the co-trustees and the Trusts are irrevocable.

6. As of the date hereof, JMI Equity Fund IV, L.P. ("Fund IV") owns 6,030 shares of Common Stock, 313,170 Series A Shares, 499,649 Series B Shares and 123,215 Series C Shares, JMI Euro Equity Fund IV, L.P. ("Euro Fund") owns 1,926 shares of Common Stock, 100,000 Series A Shares, 159,545 Series B Shares and 39,344 Series C Shares and JMI Equity Fund IV (AI), L.P. ("Fund IV (AI)" and together with Fund IV and Euro Fund, collectively the "Equity IV Funds") owns 478 shares of Common Stock, 24,800 Series A Shares, 39,567 Series B Shares and 9,757 Series C Shares. (Continued in footnote 7)

7. (Continued from footnote 6) Mr. Moores is a limited partner in Fund IV and a co-trustee and settlor of each of the Trusts, each a partner of Fund IV(AI). Mr. Moores disclaims Section 16 beneficial ownership of the shares of Common Stock, Series A Shares, Series B Shares and Series C Shares held by the Equity IV Funds (collectively, the "Equity IV Fund Shares") and this report shall not be deemed an admission that such reporting person is the beneficial owner of such Equity IV Fund Shares, except to the extent of his pecuniary interest, if any, in the Equity IV Fund Shares by virtue of his limited partnership interest in Fund IV and his position as a co-trustee of the Trusts. Investment decisions by each of the Trusts are made by a majority vote of the co-trustees and the Trusts are irrevocable.

8. As of the date hereof, JMI Equity Side Fund, L.P. ("Equity Side Fund") owns 150 shares of Common Stock, 7,800 Series A Shares, 12,445 Series B Shares and 3,069 Series C Shares. Mr. Moores has a limited partnership interest in Sub Fund, L.P. ("Sub Fund"), which is a limited partner of Equity Side Fund. Mr. Moores disclaims Section 16 beneficial ownership of the shares of Common Stock, Series A Shares, Series B Shares and Series C Shares held by the Equity Side Fund (collectively, the "Equity Side Fund Shares") and this report shall not be deemed an admission that such reporting person is the beneficial owner of such Equity Side Fund Shares, if any, in the Equity Side Fund Shares by virtue of his limited partnership interest in Sub Fund.

9. As of the date hereof, JMI Participating Partners ("Participating Partners") owns 7,846 shares of Common Stock, 407,500 Series A Shares, 650,148 Series B Shares and 160,328 Series C Shares. Mr. Moores is a member of El Camino Advisors, LLC, the managing general partner of Participating Partners and a co-trustee and settlor of the Trusts, each a partner of Participating Partners. Mr. Moores disclaims Section 16 beneficial ownership of the shares of Common Stock, Series B Shares and Series C Shares held by Participating Partners (collectively, the "Participating Partners") and this report shall not be deemed an admission that such reporting partners of such Participating Partners, except to the extent of his pecuniary interest, if any, in the Participating Partner Shares by virtue of his partnership interest in Participating Partners and his position as a co-trustee of the Trusts (Continued in footnote 10).

10. (Continued from footnote 9) Investment decisions by each of the Trusts are made by a majority vote of the co-trustees and the Trusts are irrevocable.

11. As of the date hereof, JMI Services, LLC ("Services") owns 3,819 shares of Common Stock, 198,365 Series A Shares, 316,482 Series B Shares and 18,708 Series C Shares. JMTX Manager, Inc. is the manager of Services and Mr. Moores owns all of the membership interest in Services and all of the stock of in JMTX Manager, Inc. Mr. Moores disclaims Section 16 beneficial ownership of the shares of Common Stock, Series A Shares, Series B Shares and Series C Shares held by Services (collectively, the "Services Shares") and this report shall not be deemed an admission that such reporting person is the beneficial owner of such Services Shares, except to the extent of his pecuniary interest in the Services Shares by virtue of his membership interest in JMTX Manager, Inc. 12. Charles E. Noell III, a managing member of JMI Associates V, L.L.C. and JMI Associates IV, L.L.C. and officer of JMTX Manager, Inc., an Pmeber of El Camino Advisors, LLC, each serve as the representatives of John J. Moores on the Issuer's board of directors.

<u>/s/ John J. Moores</u>

06/28/2012

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 5 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.